

## SERVICE AREA



## OUR CAPABILITIES & INFRASTRUCTURE

To meet the growing needs of our customer base we have undertaken massive projects within many of our facilities, specifically related to our Bulk Tank Farms, to not only increase capacities but more importantly to enhance the Quality Controls so as to maintain product integrity and minimize product waste when handling bulk products. We now have over 2,000,000 gallons of Bulk Lubricant Storage and over 300,000 gallons of Bulk DEF Storage throughout our network of facilities.

Based on the geography that we cover and business segments that we service, we maintain a fleet of over 75 delivery vehicles that include Box Trucks, All Purpose Delivery Vehicles (APDVs), Bulk Tank Wagons and Bulk Transport Tankers (4 dedicated to DEF)...all to meet the unique needs of our customers.



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DEDICATION  
SERVICE  
QUALITY





## OUR HISTORY IN LUBRICANTS

For over 40 years, PPC Lubricants has earned a reputation of offering the highest quality products, services and overall solutions in the industry, all designed to improve your bottom line.

Over the past 12 years, PPC Lubricants has expanded rapidly through both organic growth and acquisitions. From a single location in Central Pennsylvania in 2000, we have grown to 9 facilities today located across Pennsylvania (5), Maryland (2), New Jersey (1) and Ohio (1). We provide unmatched coverage throughout the Mid-Atlantic Region from these state-of-the-art facilities and are the only distributor capable of covering this expansive geography.

Through all of the growth and acquisitions, PPC Lubricants still holds to the same time-tested values given to us by the Arnold family, "your customers are your partners." In order to achieve this unique opportunity to become your Partner, we will need to earn your Trust and Respect through Open, Straight-forward discussions all in a Spirit of Partnership that focuses on you and your business. This is the Arnold family philosophy and it is our commitment to you.



## OUR COMMITMENT

In order to become a true partner with you, our valued customer, we have to work closely with you to develop customized solutions to help drive costs out of your business. By doing this we help make your investments last longer and work harder, all in an effort to bring more profitability to your business.

How can this be done you may ask? It is simple, by studying your operation and providing a unique mix of high quality products, programs and solutions designed to increase equipment life, enhance efficiencies for equipment in service and overall profitability no matter what market you operate in:

- Automotive -Dealerships, Quick Lubes, Service Shops, etc
- Commercial -Trucking, Drilling and Compression, Construction, Quarry/Mining, Agriculture, etc.
- Industrial - Manufacturing, Power Generation, etc.

## OUR SALES TEAM

Our experienced and knowledgeable field sales force is trained to understand all of the products we carry and more importantly how each of these products and our available services are able to help your company become more profitable. In addition, we at PPC Lubricants place a strong emphasis on continuing our education in these areas in order to provide you, our customer, with the very best support in the industry. To compliment and support our field sales force we have a number of CLS Certified Specialists capable of recommending customized solutions based on your equipment's specific applications and needs. We also have at our finger tips the support of our Vendor Suppliers... all of which enables us to provide the very best service and support for you and your business.

## A DEDICATION TO SERVICE

At PPC Lubricants we take tremendous pride in providing the highest level of service. When you call any one of our toll free numbers you will be greeted by a staff that is knowledgeable and experienced in the various lubricants that we carry. Each Customer Service Representative receives industry specific training on the latest advancements in lubrication technology including changing equipment and OEM Requirements.

## THE PRODUCT OFFERING

### INDUSTRIAL, POWER/ GAS

- Diesel Engine Oils:  
*Stationary | Low Ash | Mid Ash | High Ash  
Standard Drains | Extended Drains*
- Compressor Lubricants:  
*Conventional | Synthetics*
- Cylinder Oils
- Bearing Lubricants
- Metal Working Fluids:  
*Cutting Fluids | Grinding Fluids | Honing Oils  
Quench Oils | Stamping Oils | Water Soluble Oils*
- Circulating Oils
- Heat Transfer Oils
- Process Oils
- Food Grade Lubricants
- Gear Lubricants
- Greases
- Specialty Synthetics
- Fire Resistant Fluids
- Hydraulic Oils

As part of our Industrial Offering the PPC Sales Team can and many times will perform:

- Plant and Equipment Surveys to include charting and tagging of equipment
- Oil Sample reporting and trending analysis support
- Annual inspections and reporting

### COMMERCIAL (ON & OFF ROAD)

- Diesel Engine Oils:  
*Conventional | Semi Synthetic | Full Synthetic*
- Gear Oils: Semi & Full Synthetic
- Hydraulic Oils
- Transmission Fluids
- Antifreeze  
*Concentrate | Pre-Mix | Extended Life | Diesel Ready, etc.*
- Greases
- BlueDEF® Diesel Exhaust Fluid  
*Bulk | Totes | Drums | Packaged*

Programs to help your operations become more efficient and profitable:

- Oil Analysis: reporting and trending analysis with the support of Dashboard reporting
- Lube Surveys for your entire fleet
- Lubricant and DEF Training
- Loaned Equipment

### AUTOMOTIVE

- Motor Oils  
*Conventional | Semi & Full Synthetic | Higher Mileage*
- Automatic Transmission Fluids  
*Domestic | Import | Multi-Vehicle*
- Gear Oils
- Greases
- Antifreeze
- Wiper Blades
- Filters
- Car Care Chemicals

Along with exceptional products we have a number of programs and services to assist in the following aspects of the Automotive Segments:

- Demographic and Site Surveys
- Customer Retention Programs
- Loaned Equipment and Financing Programs
- Marketing and Advertising Support

## QUALITY CONTROL

At PPC Lubricants we take Quality very seriously and go to great lengths to make sure that the products remain uncompromised throughout the chain of custody, from our suppliers to repackaging and finally delivery to you our customer.

We have been approved by Shell Oil Company's Distributor Product Quality Assurance Program (DPQA) which is the most rigorous in the industry. In addition we have also passed audits from Castrol, Old World Industries makers of Peak & BlueDEF and Citgo's Quality Assurance and HSSE teams.

By instituting these policies we are ensuring that you are receiving the highest quality products in the industry.



NOT ALL DEF IS CREATED, OR MORE IMPORTANTLY HANDLED EQUALLY... AT PPC LUBRICANTS WE ADHERE STRICTLY TO THE API 22241 STANDARDS. FROM THERE WE TAKE IT A STEP FURTHER, WE ALWAYS HANDLE THE PRODUCT VIA CLOSED SYSTEMS AND WITH THE USE OF 1 MICRON FILTRATION ENSURING THE PURITY OF THE PRODUCT AT TIME OF DELIVERY.

## CALL US TODAY

FOR A CUSTOMIZED SOLUTION FOR YOUR DEF STORAGE AND DISPENSING NEEDS

