



Specializing in Creating Value Added Lubricant Solutions for the Automotive, Commercial and Industrial markets.

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Dear PPC Lubricants Customer:

April 10, 2017

I'm sorry to report that over the past month, all major US base oil suppliers have once again raised their prices across the board on all viscosity grades. This is 'Primarily' due to a 'Supply' issue caused by a number of base oil plants, both domestic and foreign, being taken down for various reasons. As a result, all brands of lubricants that we distribute, have announced a finished goods increase. Unfortunately, this will require PPC Lubricants to implement a price increase of **3% to 9%**. Please see the chart below created by Jobbers World documenting the industry wide increase schedule. **THIS INCREASE DOES NOT INCLUDE DEF.**

All PPC brands: Castrol, Shell, Pennzoil, Quaker State, Peak, Sunoco, Total, Mag 1, Safety Kleen and all other brands we distribute, will have a price increase on **May 8, 2017**. Please reference the chart below as a guideline for the increase amounts affecting the brand you purchase.

All orders placed before **May 8, 2017** will be invoiced at current pricing. Any order placed on or after **May 8, 2017**, will be invoiced at the new pricing.

PPC Lubricants greatly values your business and the partnership we've built with you. If there are any questions regarding this notice or if you would like additional information from the industry outlining the rationale behind this increase, please do not hesitate to contact your sales representative.

Best Regards.

Dave Klinger
President

Company	Announced Date	Effective Date	Increase
Amalie	3/17/2017	4/21/2017	6 to 9%
Calumet	3/20/2017	4/20/2017	4 to 6%
Castrol	3/22/2017	5/1/2017	up to 3% (excludes industrial)
CAM2	3/23/2017	4/17/2017	6 to 9%
Mag 1	3/24/2017	4/24/2017	6 to 9%
Smitty's Supply	3/24/2017	4/24/2017	4 to 6%
Chemlube	3/27/2017	4/20/2017	4 to 7%
Pinnacle Oil	3/28/2017	4/18/2017	5 to 9%
Reliance Fluid Technologies (RFT)	3/28/2017	4/28/2017	6 to 9%
Peak	3/28/2017	4/21/2017	up to 8%
Allegheny Petroleum	3/28/2017	4/17/2017	6 to 9%
Warren Oil (Coastal)	3/28/2017	4/24/2017	4 to 9%
Kleen Performance	3/29/2017	4/17/2017	5 to 12%
ExxonMobil	3/31/2017	5/10/2017	up to 4%
Chevron	4/3/2017	5/15/2017	4 to 6%
Sunoco	4/3/2017	4/24/2017	5 to 9%
Nu-Tier Brands	4/4/2017	4/24/2017	4 to 7%
Phillips 66	4/5/2017	5/10/2017	4 to 6%
Shell-PQS	4/10/2017	5/15/2017	5 to 8%

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